



**Asked by the editor of Professional Pensions to explain what sets ITS apart, Managing Director Chris Martin responded:**

“We have been leading the resolution of many of the more challenging issues facing a number of high profile schemes over the past 12 months which have helped reinforce ITS’s reputation. We have shown that we are not afraid to think outside the box.

Just as importantly we have demonstrated the value of helping to reinforce principles of good governance on the trustee boards on which we sit. This is often behind the headlines, but we challenge ourselves to deliver excellence in every aspect of our day to day trusteeship. We have a strong corporate culture, with our client facing Directors having the back up of a strong support team. Although the team is compact, with less than 30 people, we have a rigorous internal governance structure.

Finally, the way we approach our appointments is down to ITS, and ITS alone, however many of our clients find it reassuring that we do have the backing of a FTSE250 company in JLT”.

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